

# Results Presentation for the 1<sup>st</sup> Quarter ended June 30, 2015

## EBARA (6361)

August 5, 2015



(unit : ¥bn)

	1st Quarter ended June 30, 2014	1st Quarter ended June 30, 2015	Change
Orders	109.4	124.2	+14.7
Net Sales	85.5	89.5	+4.0
Operating Income	-1.4	-2.0	-0.5
Ordinary Income	-1.7	-2.6	-0.8
Net Income attributable to owners of parent *	-1.8	-2.4	-0.5

\* "Net Income" as for 1Q ended June 30,2014

Exchange Rate  
(Average)

1USD = 102 JPY

1USD = 122 JPY

# 1. Summary of Results

## Segmental Summary of Results through the 1<sup>st</sup> Quarter

(unit : ¥bn)

	Orders			Net Sales			Operating Income		
	1Q ended June 30, 2014	1Q ended June 30, 2015	Change	1Q ended June 30, 2014	1Q ended June 30, 2015	Change	1Q ended June 30, 2014	1Q ended June 30, 2015	Change
FMS Business	75.4	74.6	-0.7	60.9	62.8	+1.8	-2.8	-3.5	-0.7
EE Business	18.7	25.6	+6.8	9.7	9.5	-0.2	0.3	0.1	-0.2
PM Business	14.7	23.5	+8.7	14.4	16.8	+2.3	0.7	1.1	+0.4
Others, Adjustment	0.4	0.4	-0.0	0.4	0.4	-0.0	0.2	0.1	-0.0
<b>Total</b>	<b>109.4</b>	<b>124.2</b>	<b>+14.7</b>	<b>85.5</b>	<b>89.5</b>	<b>+4.0</b>	<b>-1.4</b>	<b>-2.0</b>	<b>-0.5</b>

FMS Business ... Fluid Machinery & Systems Business

EE Business ... Environmental Engineering Business

PM Business ... Precision Machinery Business

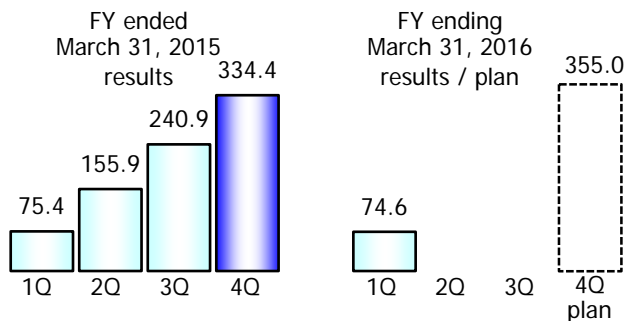
# 1. Summary of Results

## FMS Results through the 1<sup>st</sup> Quarter

### FMS Business ... Fluid Machinery & Systems Business

(unit : ¥bn)

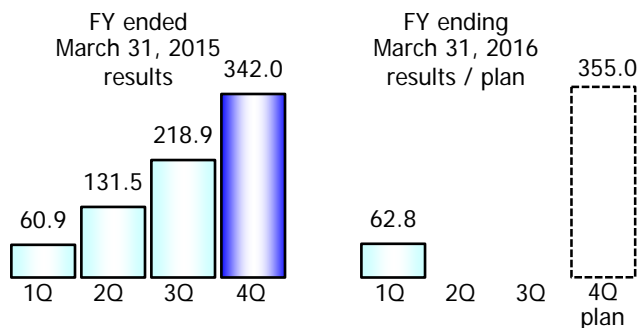
#### Orders



#### [Orders]

- Mainly customized pumps for overseas increase
- In Compressors & Turbines business, Oil & Gas market sentiment is still not predictable, and investment decision has been postponed

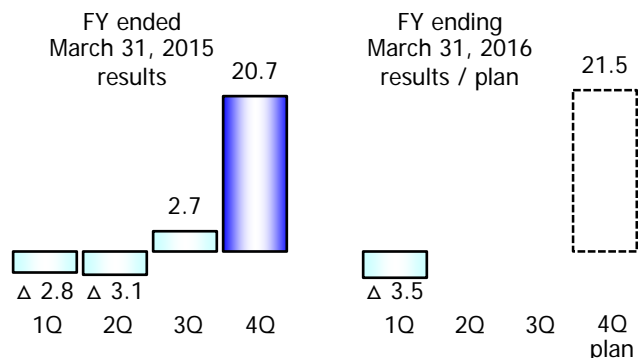
#### Sales



#### [Sales]

- By Yen depreciation, Pumps business is steady
- Partly delayed in Compressors & Turbines business due to shipment delay

#### Operating Income

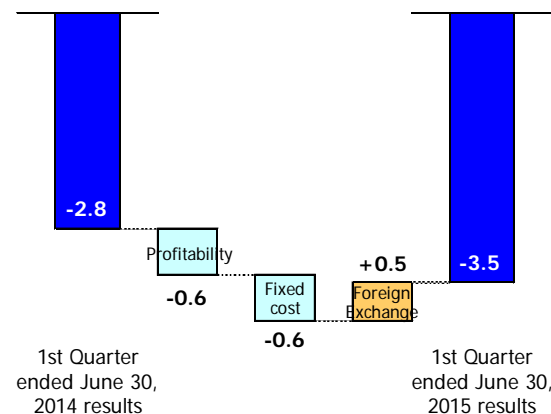


#### [Operating Income]

- Decline mainly by profit drop in Compressors & Turbines business

#### Breakdown of Changes in Operating Income

(unit : ¥bn)



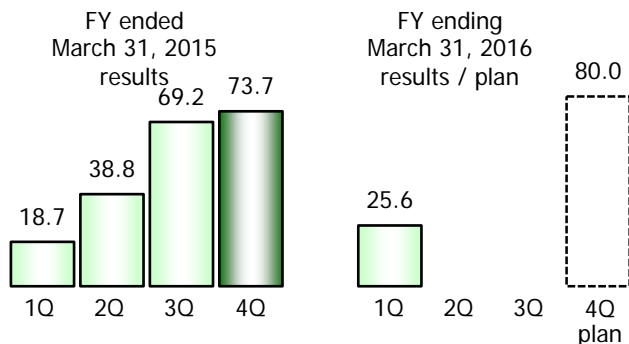
# 1. Summary of Results

## EE Results through the 1<sup>st</sup> Quarter

### EE Business ... Environmental Engineering Business

(unit : ¥bn)

#### Orders



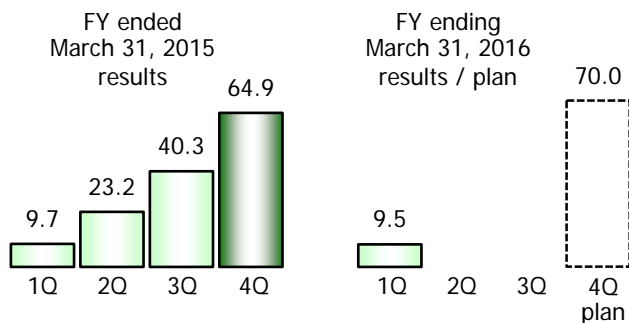
#### [Orders]

- Officially receive the two EPC orders prioritized in the fiscal year ended March 31, 2015

#### [Sales, Operating Income]

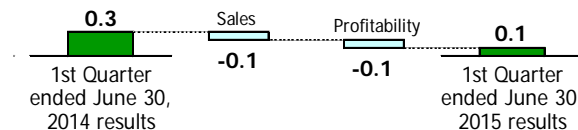
- Slow start in the 1<sup>st</sup> quarter as usual

#### Sales

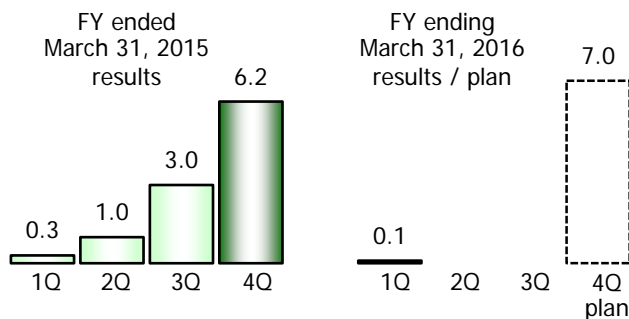


#### Breakdown of Changes in Operating Income

(unit : ¥bn)



#### Operating Income



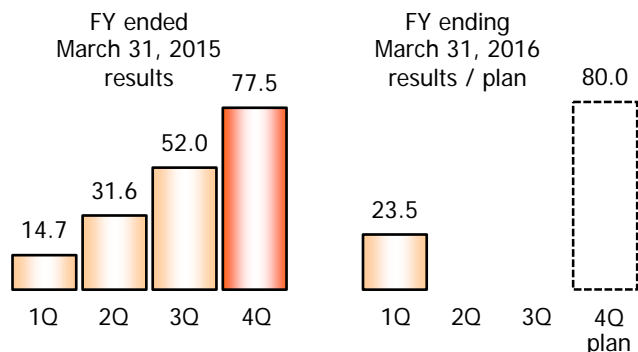
# 1. Summary of Results

## PM Results through the 1<sup>st</sup> Quarter

### PM Business ... Precision Machinery Business

(unit : ¥bn)

#### Orders



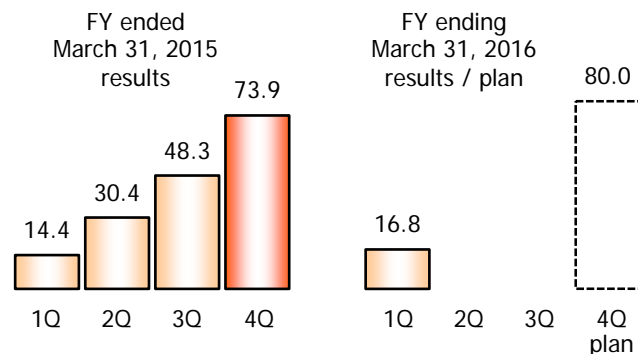
#### [Orders, Sales]

- Capital investment in semiconductor market is steadily expanding
- Both components business and CMP business are in good shape

#### [Operating Income]

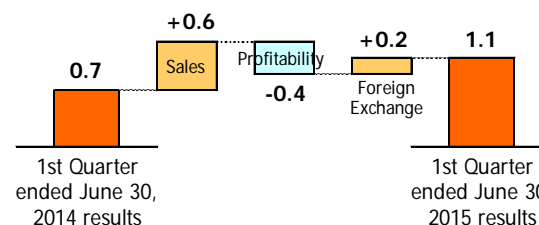
- Profit increase mainly by increased sales

#### Sales

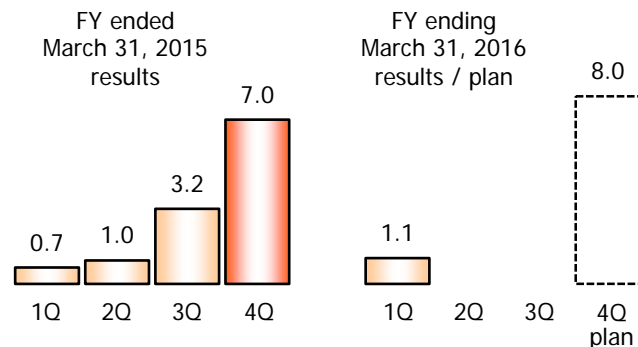


#### Breakdown of Changes in Operating Income

(unit : ¥bn)



#### Operating Income



## 2. Projection and Strategy

### Summary of Projection for Fiscal Year Ending March 31, 2016

Not revised from the plan

(unit : ¥bn)

	Fiscal Year ended March 31, 2015 (Results)	Fiscal Year ending March 31, 2016 (Plan)	Change
Orders	487.5	517.0	+29.4
Net Sales	482.6	507.0	+24.3
Operating Income	34.5	37.0	+2.4
Ordinary Income	36.2	37.0	+0.7
Net Income attributable to owners of parent *	23.5	24.0	+0.4

\* "Net Income" as for fiscal year ended March 31, 2015

Exchange Rate

1USD = 117.1 JPY

1USD = 115 JPY

## 2. Projection and Strategy

### Segmental Projection for Fiscal Year Ending March 31, 2016

Not revised from the plan

(unit : ¥bn)

	Orders			Net Sales			Operating Income		
	FY ended Mar 31, 2015	FY ending Mar 31, 2016	Change	FY ended Mar 31, 2015	FY ending Mar 31, 2016	Change	FY ended Mar 31, 2015	FY ending Mar 31, 2016	Change
FMS Business	334.4	355.0	+20.5	342.0	355.0	+12.9	20.7	21.5	+0.7
EE Business	73.7	80.0	+6.2	64.9	70.0	+5.0	6.2	7.0	+0.7
PM Business	77.5	80.0	+2.4	73.9	80.0	+6.0	7.0	8.0	+0.9
Others, Adjustment	1.7	2.0	+0.2	1.7	2.0	+0.2	0.5	0.5	-0.0
<b>Total</b>	<b>487.5</b>	<b>517.0</b>	<b>+29.4</b>	<b>482.6</b>	<b>507.0</b>	<b>+24.3</b>	<b>34.5</b>	<b>37.0</b>	<b>+2.4</b>



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